

Seller

Walkthrough:

Interior



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Seller Walkthrough: Interior



Before staging your home for potential buyers, you may want to do a walkthrough of your house to get a sense of what you will want to clean or repair.

Put yourself in the buyers shoes. What would turn you away from buying the home? Is it a simple fix or does it require time and money?

Mark down your answers on the following questions, but before you make any changes to your home, we recommend that you contact a realtor (Black Bull Realtor) to review this interior walkthrough guide.

Do your walls and ceilings have consistent colors?

Yes No



Preferable colors for selling homes would be light gray, beige, tan, and off whites.



Darker colors tend to make rooms appear smaller, which could lower the value of the

Condition of your walls and ceilings:

Good

Needs Repairs

Needs Cleaning

Are all drawers and cabinets properly fastened?

Yes No

Do all lightbulbs work?

Yes No

Are there any plumbing, electrical or HVAC issues?

Yes No



If you operate your house on a daily basis and have not seen any issues then you are most likely fine.



However, if you would like to play it safe, you could contact a company to do a quick inspection. Normally they will do it for free as long as they avoid physical labor.

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Odor & Debris

Common odors may come from:

- Cooking
- Bathroom
- Smoking
- Laundry
- Pets

Debris tends to be an accumulation of:

- Dust
- Fur
- Dried Wet Marks
- Dirt
- Feathers
- Cobwebs
- Crumbs
- Hair
- Dandruff
- Lint

Invite your friends over and ask them how your home smells. Your nose will adapt to odorous smells over a long period of time, so you will want someone with a fresh nose to help you out.

Do your guests think your home smells like:

Nothing Clean Odorous

Are the floors clean? Free of debris and stains as best as possible?

Yes No

Are the bathrooms generally clean and free of odor?

Yes No

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Clutter

Clutter around your home can take many forms. Most of all, it is disorganization with disorderly items.

Pick up loose papers on the floor, and straighten them on your desk or in your drawer. Put toys in a chest or keep them neatly together. Hang or fold your clothes.

Organizing your home is the easiest way to prevent potential buyers from perceiving your home is of lower value.

Have you consolidated all of your hoarded items neatly to a few locations?

Yes No

Are beds made up, and rooms are free of loose clutter (clothes, and toys)?

Yes No

Are the kitchen and bathroom counters free and clear of clutter?

Yes No

Are all tables free and clear of clutter?

Yes No

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Symbols

Your potential buyers who tour your home may have different interests, religions, and opposing political beliefs. It's fine to represent who you are and what you believe, but it is recommended to reduce the amount of visible symbols that you have around your home.

Another reason to reduce the symbols in your home is because it may take up large areas on the walls and ceilings.

Have you removed excessive religious and political sym-

Yes

No

Have you reduced the number of posters, flags, and banners on the

Yes

No
